



<https://www.wearepeachy.co.uk/job/sales-consultant/>

Sales Consultant

Description

Job Opportunity: Sales Consultant

Specialists in Flooring: Stone, Tiling and Wood | Trading for Over 20 Years

Location: Cirencester, Cotwolds

Salary: £31K + with monthly team bonuses

Hours of work: Full time, Weekdays 9am -5pm. Saturday 9.30am to 4pm twice a month, day off during the week in lieu.

Are you passionate about beautiful homeware? Do you thrive in a tight-knit, ever so slightly quirky team that values pulling together to achieve success? If so, we'd love to hear from you!

Peachy Resources has been retained by an independent homeware business specialising in premium flooring, wood, porcelain, and stone. With over two decades of experience, they've built a reputation for offering exceptional products and an even better customer experience. The team may be small (fewer than 10!), but they're a mighty group of individuals who support each other every step of the way.

What You'll Be Doing

As a **Sales Consultant**, you'll work in the beautiful showroom, welcoming customers and guiding them through their purchasing journey. This isn't just sales—it's about building genuine relationships and understanding the needs of customers considering a significant investment for their homes.

Your key responsibilities will include:

- **Customer Engagement:** Show empathy and excellent communication skills to help customers make informed decisions.
- **Following Up:** Manage longer sales cycles by keeping in touch via phone or email, ensuring no customer feels forgotten.
- **CRM Management:** Use a CRM system to track leads, follow-ups, and customer details effectively.
- **Samples and Administration:** Organise samples, raise quotes, and prepare invoices with precision.
- **Team Collaboration:** Work closely with the team to ensure the showroom runs smoothly and customers leave delighted.

What We're Looking For

We're looking for someone who:

- Has a natural ability to connect with people and provide excellent customer service.
- Is organized, proactive, and comfortable managing sales processes.

Hiring organization

Peachy Resources

Employment Type

Full-time

Job Location

GL7, Cirencester

Working Hours

9am to 5pm

Base Salary

£ 31000 - £ 31000

Date posted

December 11, 2024

Valid through

28.02.2025

- Enjoys working in a team environment where collaboration and shared success are valued.
- Has experience in a retail or sales role, preferably in homeware, interiors, or a similar industry (but it's not essential if you're keen to learn!).

Why Join Us?

- **Team Bonuses:** Share in the rewards with monthly team bonuses—because we believe success is a group effort.
- **Friendly Environment:** We're close-knit and love what we do. You'll fit right in if you enjoy a supportive and creative workplace.
- **Variety:** Every day is different, and you'll have the opportunity to make a real impact on the customer experience.

How to Apply

Think you'd be a great fit? Send your CV and a short cover letter to ian@wearepeachy.co.uk . Tell me why you're excited about joining the team!